Principal, Chabin Concepts, Inc.

#### Education

# **B.S., Business Administration** (Strategic Management) California State University, Chico

#### **Recent Work**

#### **Economic Development Assessments, Strategies, Feasibility Studies**

- North Far North Regional Strong Workforce Plan (2017)
- East Kern County Economic Diversification Plan (2017)
- City of Chula Vista, CA Labor Market Profile (2016)
- Lake Havasu, AZ Comprehensive Economic Development Plan for "America's Best Communities" competition (2015)
- Live Oak, CA Leo Chesney Facility Reuse Feasibility (2015)
- Butte County, CA *Proposal Content* (2015)
- City of Brentwood, CA Economic Development Assessment, Initiatives (2014)
- Glenn County, CA Phase I Economic Development Roadmap (2013); Phase II Business Services (2013-14)
- Lassen County, CA Economic Development Strategy and Implementation Guide (2012)
- City of Anderson, CA Economic Development Action Plan (2012)
- City of Porterville, CA Economic Development Strategy (2012)
- 3CORE (economic development district) *Knowledge-Based Entrepreneurial Enterprise Action Plan* (2012)
- Shasta Lake, CA Green Technology Business Park Feasibility Study (2011)
- City of McPherson, KS CompetitiveReady Strategic Action Plan (2011)
- City of Brownsville, TX CompetitiveReady Asset Scorecard (2011)
- Golden State Corridor Infrastructure Improvements Plan (2011)
- Modoc County Economic Vitality Plan (2010)
- County and Cities of Colusa, CA Economic Development Strategy (2009)
- Placer County, CA Economic Development Strategy (2009)
- Mid-Michigan, Location Analysis for Photovoltaic Industry (2008)
- Northern Rural Training and Employment Network (NORTEC) Designing Local Skills Strategies for STEM occupations
- Butte County, CA Strategy for Advantage Butte County website (2007)
- Victor Valley, CA Economic Development Authority, regional marketing program, branding, material design and print, website (2005-2009)
- Barstow, CA Market Analysis and Economic Development Implementation Plan including marketing and analytical tools (2005)
- Shasta College and Stillwater Industrial Park, Redding, CA Strategic Occupational Training Plan (2004)
- Stanislaus County, CA Economic Development Strategic Action Plan (2003)
- Central Valley, CA Community Vision for the Golden State Corridor (2003)
- Anchorage, AK Call to Action economic development plan (2002)

#### **Downtown and Retail Market Strategies**

- Hillsboro, OR Downtown Marketing Plan (2017)
- Klamath Falls Downtown Association Retail Market Analysis and Downtown Marketing Plan (2015)
- City of Stanfield, OR Site Development Feasibility (2014)
- City of Gustine, CA Downtown Revitalization Strategy (2014)
- City of Lincoln, CA Reaching Retail and Industrial Markets (2014)
- City of Novato, CA Retail Market Analysis (2013)
- City of Anderson, CA Gateway Area Commercial Revitalization Plan (2012)
- City of Oroville Industrial, Commercial and Retail Marketing Strategies and Design Concepts (2009)
- Victor Valley, CA Retail Market Analysis (2005)
- Gridley, CA Retail Market Analysis and Downtown Development (2005)
- Henderson, NV Downtown Market Feasibility and Development Plan (2005)
- Arbuckle, CA Downtown Revitalization Strategy (2003)

#### **EDA CEDS and Enterprise Zones**

- Solano County Comprehensive Economic Development Strategy (2017)
- City of Galt Comprehensive Economic Development Strategy (2013) and Annual Updates (2015)
- San Joaquin County *Comprehensive Economic Development Strategy* and *Annual Update* (2013, 2015)
- County of Merced *Comprehensive Economic Development Strategy* and *Annual Update* (2013, 2015)
- South and East San Diego County and Imperial Valley *Comprehensive Economic Development Strategy* (2010)
- Tulare County, CA Comprehensive Economic Development Strategy (2009)
- 24 successfully-awarded California Enterprise Zone Applications; other state and federal programs: California Targeted Tax Area, Job Creation Investment Fund for Welfare Reform, USDA Rural Business Enterprise Grants, Community Development Block Grants

### Research, Surveys, Website Content

- www.eastkernopportunity.com East Kern County Economic Development Diversification project website (2016-17)
- www.movingsolanoforwardii.com Solano County Economic Development Strategy project website (2016-2017)
- www.morrobaystrategy.com City of Morro Bay Economic Development Strategy project website (2016-17)
- Grass Valley, CA Retail Research, Survey, Community Work Sessions (2013)
- The Austin Company CSX Transportation *Economic Development Database* and Online Survey (2011)
- www.quadcitieswind.com Eastern Iowa and Western Illinois region's competitive advantages for the wind turbine and related manufacturing
- www.riosouthtexas.com Four-county economic development partnership

## Presentations, Training, Writing

- EDNow, Volume 12/Issue 15 Five Keys to a Successful Business Retention and Expansion Program
- California Recycling Market Development Zones Annual Conference, Using Social Media
- California Association of Economic Development and California State Association of Counties Institute, Economic Development in California Counties, Implementation and Performance
- California Economic Development Institute, E.D. 101, Economic Development Marketing and Sales
- California Association of Enterprise Zones Annual Conferences, Tools and Materials to Use in a Crowded Market and Marketing Your Zone: Challenges, Trends and Tools
- International Economic Development Council E.D. Courses, Marketing Sites for Development and Marketing for Success Results and Accountability
- Upstate California Annual Meeting, Tools for the Economic Development Professional
- Northern Rural Training and Employment Network (NORTEC) Service
   Provider's Guide to Engaging Employers, One-Stop Operator, Materials /
   Tools and Training for Business Retention/Expansion

# Range of Experience

#### 28 Years Experience in Economic Development

- Chabin Concepts, Inc., Principal
- Stanislaus County Economic Development Corp (The Alliance), Vice President
- Butte County, California Economic Development Corp

### Professional Affiliations

- California Association of Enterprise Zones
- Upstate California (marketing consortium), multiple years as marketing chair
- California Association of Local Economic Development
- International Downtown Association
- International Economic Development Council